



# Choosing the Right Vendors

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**C**hoosing the right Vendors.

This is probably one of the biggest decisions you will make. You should view this like when you hire an employee. Ask for referrals, if you want a company to work with you make sure that they do the same with other events.

**Price is important, but not everything.**

Everyone wants to make a profit and some event planners boast on their ability to get their subcontracted vendors to work for peanuts. This does nothing but line your pockets. They do not feel good about the job and are aware that if a competitor comes in with a lower price you will be gone. In some cases, like working with a premium vendor, it may be best for the relationship to accept their first offer instead of trying to negotiate for their services. This places them in a much better frame of mind and they are more apt to agree. It also shows you value them and want to work together. Lastly, make sure the price you are quoted includes everything and there are no hidden/additional costs.

**Sweat the small stuff.**

It is all in the details. The vendors you work with should want to come visit your venue and do a walk through. Let your vendor make recommendations, after all you are hiring them to provide a service for your event and they are/should be experts in their own industry. Cover any specific load in/load out hurdles, do you have a time line that each of your vendors is to follow? If one vendor fails do you have a plan B?

**Relationship.**

It should be important to your vendor to build a relationship with you and your event! If you do not have a relationship...you might want to look at other options for vendors. Once you have a relationship with your vendor the entire dynamics of your event will change and your vendor will want your event to be as successful as you do. This will also help you in the long run. You should be able to contact your vendor 24/7 since you never know when something could go astray.



# We'll Keep the Party Going!

We provide everything you need for a worry-free event: portable restrooms, luxury restroom trailers, shower trailers, privacy fence, and crowd-control barriers. We'll make sure your attendees are comfortable and will want to stay as long as they can at your well planned event.



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DIFFERENCE**